# An Invitation to Game Theory 

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## Conway's Game of Life

- A square grid of cells. Every cell has eight neighbours, and is alive or dead in any configuration.
- A dead cell with exactly three live neighbours comes alive.
- A live cell with either two or three live neighbours remains alive.
- Every other cell dies or stays dead.
- It is hard to predict whether an initial configuration will lead to all cells dying eventually, or grow forever or form a stable population. This is an undecidable problem.


## Games in extensive form

- A game is given by a tuple $G=(I, T, \lambda, u)$ where $I$ is a finite set of players, $T$ is a finite rooted tree, $\lambda: N_{T} \rightarrow I$ is a labelling on $N_{T}$, the non-leaf nodes of the tree, by players and $u:\left(I \times L_{T}\right) \rightarrow \mathcal{R}$ is the utility (or payoff) function that specifies, for each player, the outcome at each leaf node of the tree.
- $\lambda$ specifies which player's turn it is to move (or play) at any given node.
- A zero-sum game is one in which for every leaf node $n$, $\Sigma_{i \in I} u(i, n)=0$. A win-lose game is one in which $u(i, n) \in\{0,1\}$ for all $i \in I$ and leaf nodes $n$.


## Strategies and winning strategies

In a two-person zero-sum game, exactly one player wins any play.

- A strategy for player $i$ in game $G$ is a subtree $\sigma$ of $G$, which contains the root of $G$; for every $n \in \sigma$ such that $\lambda(n)=i$, there exists a unique $G$-successor of $n$ in $\sigma$; for every $n \in \sigma$ such that $\lambda(n) \neq i$, every $G$-successor of $n$ is in $\sigma$.
- Note that a strategy profile, or a tuple of strategies $\sigma=\left(\sigma_{1}, \ldots, \sigma_{n}\right)$, where $\sigma_{i}$ is a strategy of player $i$ in game $G$, generates a unique play in $G$ (a maximal path from root to leaf).
- A strategy $\tau$ for player $i$ in game $G$ is said to be a winning strategy, if for every strategy profile $\sigma$ such that $\sigma_{i}=\tau$, the resulting play is a win for player $i$.


## Determinacy in two-person zero-sum games

In a two-person zero-sum game, exactly one player wins any play.

- A two-person zero-sum game is said to be determined if one of the two players has a winning strategy.
- Theorem (Zermelo 1913): Every finite game two-person zero-sum game (of perfect information) is determined.
- The proof is by backward induction. Leaf nodes are labelled by winners. Given a labelling of children at a non-leaf node $n$ with $\lambda(n)=i$, the node $n$ gets label $i$ there exists a child labelled $i$; otherwise all children are labelled by the other player $j$ and $n$ gets label $j$.
- Solving a game amounts to showing that the game is determined, finding who has a winning strategy, and presenting a winning strategy.


## The Nim game

An example of a combinatorial game.

- Matchsticks are placed in heaps. Two players take turns, each player removing some non-zero number of sticks from one heap. The game goes on until all heaps are exhausted, and the last player to move wins the game.
- A characterization: Express the number of matches in each heap in binary. Form column sums. Call a configuration good if all column sums are even. We can show that any player moving from a good configuration makes it bad, and that any player moving from a bad configuration has a move so that the resulting one is good.
- Then we show that player II (I) has a winning strategy if the initial configuration is good (bad), solving the Nim game.


## The normal form abstraction

In general, players have preferences on outcomes, not simply winning or losing. Decisions of players involve expected utility.

- Economists try to predict outcomes of games played by rational agents, without reference to how the game is actually played to achieve such outcomes.
- Consider a two-player game (of perfect information) in extensive form. This is a finite tree, and hence the set of possible strategies for a player (subtrees) is finite as well.
- Suppose player 1 has $m$ strategies and 2 has $n$ strategies. Then the game can be represented by an $m \times n$ matrix whose $(i, j)$ entries are given by pairs $(x, y)$ : consider the unique play associated with the profile where 1 plays according to strategy $i$ and 2 according to $j$. Then $x$ is the payoff for player 1 and $y$ for player 2 after that play.
- This can be done for any game of perfect information, such a presentation is said to be in normal form or strategic form.


## Finite strategic form games

- $N=\{1,2, \ldots, n\}$, the set of players.
- for each $i \in N$, a finite set $S_{i}=\left\{1, \ldots, m_{i}\right\}$ of pure strategies. Let $S=S_{1} \times S_{2} \times \cdots \times S_{n}$ be the set of possible combinations of pure strategies.
- for each $i \in N$, a payoff (utility) function $u_{i}: S \rightarrow \mathcal{R}$, describes the payoff $u_{i}\left(s_{1}, \ldots, s_{n}\right)$ to player $i$ under each combination of strategies.


## Iterated elimination of dominated strategies

A dominant strategy is one that is best, no matter what the opponent is doing.

|  | Left | Centre | Right |
| :--- | :--- | :--- | :--- |
| Up | $(4,3)$ | $(2,7)$ | $(0,4)$ |
| Down | $(5,5)$ | $(5,-1)$ | $(-1,-2)$ |

- Centre dominates Right.
- On removal, Down dominates Up.
- The solution is (Down, Left).


## The Prisoners' Dilemma

## Example of Dominant Strategy Equilibrium

| Jack John | Confess | Deny |
| :--- | :--- | :--- |
| Confess | $(-10,-10)$ | $(0,-20)$ |
| Deny | $(-20,0)$ | $(-1,-1)$ |

- Both must confess and get 10 years in jail each.
- Source of much angst in game theory.


## Disarmament Dilemma

Replace prisoners by countries and you see a familiar situation.

| Country X Country Y | Arm | Disarm |
| :--- | :--- | :--- |
| Arm | $(1,1)$ | $(3,0)$ |
| Disarm | $(0,3)$ | $(2,2)$ |

- Rationality leads to armament as the inevitable choice.
- Note that the ordering is relevant, not the numbers.


## Hawks and Doves

$V$, the value of the resource, and $C$ the cost of escalation.

| $\mathrm{X} Y$ | Hawk |
| :--- | :--- |
| Dawk | $((V-C) / 2,(V-C) / 2)$ |
| Dove | $(0, V)$ |
| Dov) |  |

- If $V>C$, Hawk is the dominant strategy.
- If $V<C$, there is no dominant strategy. So dominant strategies do not always exist.


## Nash Equilibrium

In game theory, every player not only optimizes, but also steps into the shoes of the opponent and solves her optimization problem as well.

| Anu Babu | Cricket | Concert |
| :--- | :--- | :--- |
| Cricket | $(2,1)$ | $(0,0)$ |
| Concert | $(0,0)$ | $(1,2)$ |

- There is no dominant strategy, choice depends on what the other player might do.
- Two Nash equilibria.


## No Nash equilibrium

NE does not always exist.

| Moriarty Holmes | Canterbury | Paris |
| :--- | :--- | :--- |
| Canterbury | $(1,-1)$ | $(-1,1)$ |
| Paris | $(-1,1)$ | $(1,-1)$ |

- There is no NE: whichever player loses, should anticipate losing and hence choose a different strategy.
- Each player can toss a coin and decide to play one of the two moves with probability $1 / 2$. The other would do the same and this is in fact a Nash equilibrium in mixed strategies.


## Mixed strategies

## Randomized strategies.

A mixed (randomized) strategy $x_{i}$ for player $i$, with $S_{i}=\left\{1, \ldots, m_{i}\right\}$ is a probability distribution over $S_{i}$ : a vector $x_{i}=\left(x_{1}(1), \ldots, x_{i}\left(m_{i}\right)\right)$ such that for $1 \leq j \leq m_{i}, x_{i}(j) \geq 0$, and:

$$
x_{i}(1)+x_{i}(2)+\ldots+x_{i}\left(m_{i}\right)=1
$$

Player $i$ uses randomness to decide which strategy to play, based on the probabilities in $x_{i}$.
Let $X_{i}$ be the set of mixed strategies for player $i$. For an $n$-player game, let $X=X_{1} \times \ldots \times X_{n}$.
$X$ denotes the set of all possible combinations, or profiles of mixed strategies.

## Expected payoffs

Let $x=\left(x_{1}, \ldots, x_{n}\right) \in X$ be a profile of mixed strategies.
For $s=\left(s_{1}, \ldots, s_{n}\right) \in S$, a combination of pure strategies, let:

$$
x(s)=\Pi_{j=1}^{n} x_{j}\left(s_{j}\right)
$$

be the probability of the combination $s$ under mixed profile $x$. We are assuming that the players make their random choices independently.
The expected payoff for player $i$ under a profile $x=\left(x_{1}, \ldots, x_{n}\right) \in X$ is:

$$
U_{i}(x)=\Sigma_{s \in S} x(s) * u_{i}(s)
$$

## Expected payoffs

The expected payoff for player $i$ under a profile $x=\left(x_{1}, \ldots, x_{n}\right) \in X$ is:

$$
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$$

It is the weighted average of what player $i$ can win under each pure combination $s$, weighted by the probability of that combination. Key assumption: Every player's goal is to maximize her own payoff. Statutory Warning: this assumption is often dubious.

## Some notation

A mixed strategy $x_{i} \in X$ is said to be pure if for some $j \in S_{i}$, $x_{i}(j)=1$ and for all $j^{\prime} \neq j, x_{i}\left(j^{\prime}\right)=0$. Let $\pi_{i j}$ denote such a pure strategy.
The "mixed" strategy $\pi_{i j}$ does not randomize at all: it picks (with probability 1 ) exactly one strategy, $j$, from the set of pure strategies for player $i$.
Given a profile $x=\left(x_{1}, \ldots, x_{n}\right) \in X$, let:

$$
x_{-i}=\left(x_{1}, \ldots, x_{i-1}, \text { empty }, x_{i+1}, \ldots, x_{n}\right)
$$

$x_{-i}$ denotes everybody's strategy except that of player $i$.

## Some notation

$x_{-i}$ denotes everybody's strategy except that of player $i$. By abuse of notation, for $y_{i} \in X_{i}$, let $\left(x_{-i} ; y_{i}\right)$ denote the new profile:

$$
\left(x_{1}, \ldots, x_{i-1}, y_{i}, x_{i+1}, \ldots, x_{n}\right)
$$

$\left(x_{-i} ; y_{i}\right)$ is the new profile where everybody's strategy remains the same as in $x$, except for player $i$, who switches from mixed strategy $x_{i}$ to mixed strategy $y_{i}$.

## Best responses

A mixed strategy $z_{i} \in X$ is a best response for player $i$ to $x_{-i}$ if, for all $y_{i} \in X_{i}$,

$$
U_{i}\left(\left(x_{-i} ; z_{i}\right)\right) \geq U_{i}\left(\left(x_{-i} ; y_{i}\right)\right)
$$

Clearly, if any player were given the opportunity to "cheat" and look at what other players have done, she would switch her strategy to a best response. By the rules of the game, all players pick their strategies simultaneously.
Suppose, somehow, that players "arrive" at a profile where everybody's strategy is a best response to everybody else's. Then no one has any incentive to change the situation. Then we are in a stable, or equilibrium situation, which we call Nash equilibrium.

## Nash equilibrium

For a strategic game $\Gamma$, a strategy profile $x=\left(x_{1}, \ldots, x_{n}\right) \in X$ is a mixed Nash equilibrium if, for every player $i, x_{i}$ is a best response to $x_{-i}$.
That is, for $1 \leq i \leq n$, and for every $y_{i} \in X_{i}$,

$$
U_{i}\left(x_{-i} ; x_{i}\right) \geq U_{i}\left(x_{-i} ; y_{i}\right)
$$

In other words, no player can improve her own payoff by unilaterally deviating from the mixed strategy profile $x=\left(x_{1}, \ldots, x_{n}\right)$. $x$ is called a pure Nash equilibrium if every $x_{i}$ is a pure strategy $\pi_{i j}$ for some $j \in S_{i}$.
(There are many interpretations of a Nash equilibrium).

## Nash's Theorem

This can, with some justification, be called The Fundamental Theorem of Game Theory.
Theorem (Nash, 1951): Every finite $n$-person strategic game has a mixed Nash equilibrium.
He used a fundamental result from topology to prove the theorem, namely the Brouwer fixed point theorem.

## The crumpled sheet experiment

- Take two identical rectangular sheets of paper.
- Make sure neither sheet has any hole in it, and that the sides are straight.
- "Name" each point on both sheets by its $(x, y)$ coordinates.
- Crumple one of the two sheets any way you like, but make sure you don't tear it in the process.
- Place the crumpled sheet completely on top of the other flat sheet.


## The crumpled sheet theorem

There must be a point named $(a, b)$ on the crumpled sheet that is directly above the same point $(a, b)$ on the flat sheet. This fact, in its more formal and general form, is the key to why every finite game has a mixed Nash equilibrium.

## The Brouwer fixed point theorem

Theorem (Brouwer, 1909): Every continuous function $f: D \rightarrow D$ mapping a compact, convex and non-empty subset $D \subset \mathcal{R}^{m}$ to itself has a "fixed point", i.e. there exists $x^{*} \in D$ such that $f\left(x^{*}\right)=x^{*}$.

## The definitions

- $D \subset \mathcal{R}^{m}$ is convex, if for all $x, y \in D$ and all $\lambda \in[0,1]$, $\lambda x+(1-\lambda) y \in D$.
- $D \subset \mathcal{R}^{m}$ is compact iff it is closed and bounded.
- $D \subset \mathcal{R}^{m}$ is bounded if there exists a non-negative integer $K$ such that $D \subseteq[-K, K]^{m}$. (i.e. $D$ "fits inside" a finite $m$-dimensional box.)
- $D \subset \mathcal{R}^{m}$ is closed iff for all sequences $x_{0}, x_{1}, \ldots$, where for all $i \geq 0, x_{i} \in D$, if $\exists x \in \mathcal{R}^{m}$ such that $x=\lim _{i} x_{i}$ then $x \in D$. (i.e. if a sequence of points is in $D$ and the sequence has a limit, then the limit is also in $D$ ).


## The definitions

A function $f: D \subset \mathcal{R}^{m} \rightarrow \mathcal{R}^{m}$ is continuous at a point $x \in D$ if for all $\epsilon>0$, there exists $\delta>0$ such that for all $y \in D$ : if $\operatorname{dist}(x, y)<\delta$ then $\operatorname{dist}(f(x), f(y))<\epsilon$. $f$ is called continuous if it is continuous at every point $x \in D$.

## The idea

Consider the interval $[0,1]$. It is compact and convex. More generally, $[0,1]^{n}$ is compact and convex.
The set of profiles $X=X_{1} \times \ldots X_{n}$ is a compact and convex subset of $\mathcal{R}^{m}$, where $m=\sum_{i=1}^{n} m_{i}$, and $m_{i}=\left|S_{i}\right|$.
We will define a continuous function $f: X \rightarrow X$ and show that if $f\left(x^{*}\right)=x^{*}$ then $x^{*}=\left(x_{1}^{*}, \ldots, x_{n}^{*}\right)$ must be a Nash equilibrium. By Brouwer's theorem, we are done.
In fact, it turns out that $x^{*}$ is a Nash equilibrium iff $x^{*}$ is a fixed point of $f$.

## A claim

Claim: A profile $x^{*}=\left(x_{1}^{*}, \ldots, x_{n}^{*}\right)$ is a Nash equilibrium iff for every player $i$, and every pure strategy $\pi_{i j}, j \in S_{i}$,

$$
U_{i}\left(x^{*}\right) \geq U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)
$$

Proof of claim: If $x^{*}$ is a NE then the inequality is obvious.
For the other direction, first note that, for any $x_{i} \in X_{i}$,

$$
U_{i}\left(x_{-i}^{*} ; x_{i}\right)=\sum_{j=1}^{m_{i}} x_{i}(j) * U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)
$$

That is, the payoffs of player $i$ is the "weighted average" of the payoffs of each of her pure strategies, weighted by the probability of that strategy.

## Proof (continued)

We have:

$$
U_{i}\left(x_{-i}^{*} ; x_{i}\right)=\sum_{j=1}^{m_{i}} x_{i}(j) * U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)
$$

By assumption, for all $j \in S_{i}$,

$$
U_{i}\left(x^{*}\right) \geq U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)
$$

So clearly, $U_{i}\left(x^{*}\right) \geq U_{i}\left(x_{-i}^{*} ; x_{i}\right)$, for any $x_{i} \in X_{i}$, since a "weighted average" no bigger than $U_{i}\left(x^{*}\right)$ cannot exceed $U_{i}\left(x^{*}\right)$. Hence each $x_{i}^{*}$ is a best response strategy to $x_{-i}^{*}$, and hence $x^{*}$ is a NE.

## What we want

Thus we wish to find $x^{*}$ such that for all $i$, and for all $j \in S_{i}$,

$$
U_{i}\left(x^{*}\right) \geq U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)
$$

That is, for all $i, j \in S_{i}$,

$$
U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)-U_{i}\left(x^{*}\right) \leq 0
$$

For a mixed profile $x=\left(x_{1}, \ldots, x_{n}\right) \in X$ define:

$$
\phi_{i j}(x)=\max \left\{0, U_{i}\left(x_{-i} ; \pi_{i j}\right)-U_{i}(x)\right\}
$$

Intuitively, $\phi_{i j}(x)$ measures "how much better off" player $i$ would be if she picked $\pi_{i j}$ instead of $x_{i}$, when everone else's strategy is fixed.

## A function

Define $f: X \rightarrow X$ as follows. For $x=\left(x_{1}, \ldots, x_{n}\right) \in X$, let:

$$
f(x)=\left(x_{1}^{\prime}, x_{2}^{\prime}, \ldots, x_{n}^{\prime}\right)
$$

where, for all $i, 1 \leq j \leq m_{i}$,

$$
x_{i}^{\prime}(j)=\left(x_{i}(j)+\phi_{i j}(x)\right) /\left(1+\sum_{k=1}^{m_{i}} \phi_{i k}(x)\right)
$$

If $x \in X$, then $f(x) \in X$.
$f$ is continuous.
Thus, by Brouwer's theorem, $f$ has a fixed point, $x^{*}$.
We need to show that $x^{*}$ is a NE.

## $x^{*}$ is NE

For each $i, 1 \leq j \leq m_{i}$,

$$
x_{i}^{*}(j)=\left(x_{i}^{*}(j)+\phi_{i j}\left(x^{*}\right)\right) /\left(1+\sum_{k=1}^{m_{i}} \phi_{i k}\left(x^{*}\right)\right)
$$

Thus,

$$
x_{i}^{*}(j)\left(1+\sum_{k=1}^{m_{i}} \phi_{i k}\left(x^{*}\right)\right)=\left(x_{i}^{*}(j)+\phi_{i j}\left(x^{*}\right)\right)
$$

Hence,

$$
\left.x_{i}^{*}(j) \sum_{k=1}^{m_{i}} \phi_{i k}\left(x^{*}\right)\right)=\phi_{i j}\left(x^{*}\right)
$$

We show that this in fact implies: $\mathrm{RHS}=0$, for all $j$.

## Another Claim

Claim: For any mixed profile $x$, for player $i$, there exists $j$ such that $x_{i}(j)>0$ and $\phi_{i j}(x)=0$.
Assume the claim. Then for such a $j, x_{i}^{*}(j)>0$ and:

$$
\left.x_{i}^{*}(j) \sum_{k=1}^{m_{i}} \phi_{i k}\left(x^{*}\right)\right)=0=\phi_{i j}\left(x^{*}\right)
$$

But all $\phi_{i k}\left(x^{*}\right) \geq 0$, hence for all $\mathrm{k}, \phi_{i k}\left(x^{*}\right)=0$. Thus, for all $i, 1 \leq j \leq m_{i}$,

$$
U_{i}\left(x^{*}\right) \geq U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)
$$

as required.

## Proof of Claim

Claim: For any mixed profile $x$, for player $i$, there exists $j$ such that $x_{i}(j)>0$ and $\phi_{i j}(x)=0$.

$$
\phi_{i j}(x)=\max \left\{0, U_{i}\left(x_{-i} ; \pi_{i j}\right)-U_{i}(x)\right\}
$$

Since $U_{i}(x)$ is the "weighted average" of the $U_{i}\left(x_{-i} ; \pi_{i j}\right)$ 's, based on the weights in $x_{i}$, there exists $j$ such that $x_{i}(j)>0$ such that $U_{i}\left(x_{-i} ; \pi_{i j}\right)$ does not exceed the "weighted average". That is,

$$
U_{i}\left(x_{-i} ; \pi_{i j}\right)-U_{i}(x) \leq 0
$$

Hence for this $j, \phi_{i j}(x)=0$, as required.

## A Corollary

Since $U_{i}\left(x^{*}\right)$ is the "weighted average" of the $U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)$ 's, we see that:
$U_{i}\left(x^{*}\right)=U_{i}\left(x_{-i}^{*} ; \pi_{i j}\right)$, whenever $x_{i}^{*}(j)>0$.
That is, in any NE $x^{*}$, if $x_{i}^{*}(j)>0$, then each such $\pi_{i j}$ is itself a best response to $x_{-i}^{*}$.
(Useful in computing NE.)

## Two-person zero-sum games

Note that $u_{1}(s)=-u_{2}(s)$, for every strategy profile $s$. $u\left(s_{1}, s_{2}\right)$ can be conveniently viewed as an $m_{1} \times m_{2}$ matrix $A_{1}$ where $A_{2}=-A_{1}$.
Thus we are given only one matrix $A$, player 1 maximizing $u(s)$. Let $A(i, j)$ denote the entry in the $i$ th row and $j$ th column.

## Matrix view of $2 p$-zs games

Suppose players 1 and 2 choose mixed strategies $x_{1}$ and $x_{2}$ respectively.
Consider the product $x_{1}^{T} A x_{2}$.
We see that $x_{1}^{T} A x_{2}=\Sigma_{i} \Sigma_{j}\left(x_{1}(i) * x_{2}(j)\right) * A(i, j)$.
But note that $\left(x_{1}(i) * x_{2}(j)\right)$ is precisely the probability of the (pure) combination ( $i, j$ ).
Thus, for the mized profile $x=\left(x_{1}, x_{2}\right)$,
$x_{1}^{T} A x_{2}=U_{1}(x)=-U_{2}(x)$,
where $U_{1}(x)$ is the expected payoff (which player 1 is trying to maximize, 2 is trying to minimize).

## Minimaximizing strategies

Suppose player 1 decides on $x_{1}^{*}$ by trying to maximize the worst that can happen. That would be player 2 choosing $x_{2}$ that minimizes $\left(x_{1}^{*}\right)^{T} A x_{2}$.
Define $x_{1}^{*}$ to be a minimaximizer for player 1 if

$$
\min _{x_{2}}\left(x_{1}^{*}\right)^{T} A x_{2}=\max _{x_{1}} \min _{x_{2}} x_{1}^{T} A x_{2}
$$

Similarly $x_{2}^{*}$ is a maximinimizer for player 2 if

$$
\max _{x_{1}} x_{1}^{\top} A x_{2}^{*}=\min _{x_{2}} \max _{x_{1}} x_{1}^{T} A x_{2}
$$

Note that $\min _{x_{2}}\left(x_{1}^{*}\right)^{T} A x_{2} \leq\left(x_{1}^{*}\right)^{T} A x_{2}^{*} \leq \max _{x_{1}} x_{1}^{T} A x_{2}^{*}$. In 1928, von Neumann showed that equality holds.

## The Minimax theorem

For a two-person zero-sum game given by $A$, there exists a unique value $v^{*} \in \mathcal{R}$ such that, for some $x^{*}=\left(x_{1}^{*}, x_{2}^{*}\right)$ :

1. For all $j,\left(\left(x_{1}^{*}\right)^{T} A\right)_{j} \geq v^{*}$.
2. For all $j,\left(A x_{2}^{*}\right)_{j} \leq v^{*}$.
3. Thus, $v^{*}=\left(x_{1}^{*}\right)^{T} A x_{2}^{*}$, and

$$
\max _{x_{1}} \min _{x_{2}} x_{1}^{T} A x_{2}=v^{*}=\min _{x_{2}} \max _{x_{1}} x_{1}^{T} A x_{2}
$$

4. The conditions above hold precisely when $\left(x_{1}^{*}, x_{2}^{*}\right)$ is a Nash equilibrium.
$x_{1}^{*}$ is a minimaximizer for player 1 and $x_{2}^{*}$ is a maximinimizer for player 2.

## Remarks

$x_{1}^{*}$ guarantees player 1 at least expected profit $v^{*}$, and $x_{2}^{*}$ guarantees player 2 at most expected loss $v^{*}$. We call any such ( $x_{1}^{*}, x_{2}^{*}$ ) a mini-max profile.
We call the unique value $v^{*}$ the mini-max value of the game.
Now it is obvious that max profit guaranteed for player 1 is $\leq$ the minimum loss guaranteed for player 2. The theorem asserts the non-trivial converse.

## Proof

The mini-max theorem follows easily from Nash's theorem.
Let $\left(x_{1}^{*}, x_{2}^{*}\right)$ be an NE. Let $v^{*}=\left(x_{1}^{*}\right)^{T} A x_{2}^{*}=U_{1}\left(x^{*}\right)=-U_{2}\left(x^{*}\right)$.
Since $x_{i}^{*}$ is the best response to the other, we have:

$$
U_{i}\left(x_{-i}^{*} ; \pi_{i, j}\right) \leq U_{i}\left(x^{*}\right)
$$

But $U_{1}\left(x_{-1}^{*} ; \pi_{1, j}\right)=\left(A x_{2}^{*}\right)_{j}$. Thus, $\left(A x_{2}^{*}\right)_{j} \leq v^{*}=U_{1}\left(x^{*}\right)$.
$U_{2}\left(x_{-2}^{*} ; \pi_{2, j}\right)=-\left(\left(x_{1}^{*}\right)^{T} A\right)_{j}$. Thus, $\left.\left(\left(x_{1}^{*}\right)^{T} A\right)_{j} \geq v^{*}=-U_{2}^{( } x^{*}\right)$.

## Proof (contd)

$\max _{x_{1}} x_{1}^{T} A x_{2}^{*} \leq v^{*}$, because $x_{1}^{T} A x_{2}^{*}$ is a weighted average of $\left(A x_{2}^{*}\right)_{j}$ 's.
Similarly. $v^{*} \leqq \min _{x_{2}}\left(x_{1}^{*}\right)^{T} A x_{2}$.
Thus $\max _{x_{1}} x_{1}^{T} A x_{2}^{*} \leq \min _{x_{2}}\left(x_{1}^{*}\right)^{T} A x_{2}$.
Thus $\min _{x_{2}} \max _{x_{1}} x_{1}^{T} A x_{2} \leq \max _{x_{1}} \min _{x_{2}} x_{1}^{T} A x_{2}$.
We did not assume anything about the NE chosen. So for every
NE $x^{*}$, if $v^{\prime}=\left(x_{1}^{*}\right)^{T} A x_{2}^{*}$, we get $v^{\prime}=v^{*}$.
It is easy to see that any $x^{*}$ satisfying conditions $1-3$ is an NE.

## Remarks

Over 2p-zs games, NE and minimax profiles are the same. Moreover, when $x^{*}=\left(x_{1}^{*}, x_{2}^{*}\right)$ is a minimax profile and $x_{1}^{*}(j)>0$, we have: $\left(\left(x_{1}^{*}\right)^{T} A\right)_{j}=v^{*}=\left(x_{1}^{*}\right)^{T} A x_{2}^{*}$. Similarly if $x_{2}^{*}(j)>0,\left(A x_{2}^{*}\right)_{j}=v^{*}=\left(x_{1}^{*}\right)^{T} A x_{2}^{*}$.
Note: we have, as yet, no clue how to compute the minimax value and a minimax profile.
We are trying to maximize $v$ subject to $\left(x_{1}^{T} A\right)_{j} \geq v$, for all $j$.
Optimizing a linear objective subject to linear constraints.

## Critique of NE-1

When there are multiple equilibria, it is not clear which one the players would or should try for.

| Rose Colin | A | B |
| :--- | :--- | :--- |
| A | $(1,1)$ | $(2,5)$ |
| B | $(5,2)$ | $(-1,-1)$ |

- $(A, B)$ and $(B, A)$ are non-equivalent and non-interchangeable pure Nash equilibria.
- But $(A, B)$ is better for Colin and $(B, A)$ is better for Rose. If both try for their favourite equilibrium, they will end up with $(B, B)$ which is not an equilibrium and indeed the worst outcome possible.


## Critique of NE-2

Nash equilibria need not be Pareto optimal.

| Rose Colin | A | B |
| :--- | :--- | :--- |
| A | $(3,3)$ | $(-1,5)$ |
| B | $(5,-1)$ | $(0,0)$ |

- $(B, B)$ is the unique (pure) Nash equilibrium.
- But $(\mathrm{A}, \mathrm{A})$ is a better outcome for both players.


## Solvable in the strict sense

## A better solution concept for non-zero sum games

- There is at least one equilibrium outcome that is Pareto optimal, and
- All Pareto optimal outcomes are equivalent and interchangeable.
- Below, $(B, B)$ and $(A, C)$ are equilibria, but the latter is the only Pareto optimal outcome.

| Rose Colin | A | B | C |
| :--- | :--- | :--- | :--- |
| A | $(0,-1)$ | $(0,2)$ | $(2,3)$ |
| B | $(0,0)$ | $(2,1)$ | $(1,-1)$ |
| C | $(2,2)$ | $(1,4)$ | $(1,-1)$ |

## Natural selection rather than rationality

Payoff is fitness points: increased probability of passing along genes to the next generation.

| P1 P2 | Hawk | Dove |
| :--- | :--- | :--- |
| Hawk | $(-25,-25)$ | $(50,0)$ |
| Dove | $(0,50)$ | $(15,15)$ |

- A Hawk fights for a resource; a dove merely postures.
- Winner of resource gets 50 points. A losing Hawk gets -100 , and wasting time (for doves) gets -10 points.
- Each player is genetically determined to always play hawk or dove.


## Population dynamics

## What kind of populations are stable ?

- Suppose that the population starts off with almost entirely doves.
- Doves meet mostly doves, so get 15 fitness points.
- An occasional hawk gets 50, and being genetically advantaged, the hawk population will begin to rise.
- A hawk minority (by mutation) would eventually invade the population.
- Thus a population of doves is not evolutionarily stable.


## Mixed strategies

How about a mixed population, of $\frac{1}{4}$ hawks and $\frac{3}{4}$ doves?
Best solved by considering a focal player playing against an opponent playing a mixed strategy.

| Focal Other | Hawk | Dove |
| :--- | :--- | :--- |
| Hawk | $(-25,-25)$ | $(50,0)$ |
| Dove | $(0,50)$ | $(15,15)$ |

- Expected payoff for focal player playing hawk is $31 \frac{1}{4}$ and dove is $11 \frac{1}{4}$.
- It pays to be a hawk, and hence hawks will increase.


## Evolutionary equilibria

## When can we be sure that no mutant strategy will invade ?

- If there are few hawks then hawks will increase and if there are few doves, then doves will increase.
- There must be some proportion of hawks and doves where the two tendencies balance out.
- Consider a mixed population, of $x$ hawks and $1-x$ doves. Then this is the mixed strategy that the focal player is up against.
- Expected payoff for focal player playing hawk is $50-75 x$ and dove is $15-15 x$.
- Solving, $x=\frac{7}{12}$. Thus a population of $\frac{7}{12}$ hawks and $\frac{5}{12}$ doves would be evolutionarily stable.


## Evolutionary game theory

## Evolutionarily stable strategies.

- We say that a strategy $S$ is evolutionarily stable if the following condition holds: Let $T$ be any strategy. If almost everyone in the population plays $S$ and a few play $T$. Then the expected payoff for playing $S$ should be at least as much as the expected payoff for playing $T$.
- If a population has adopted $S$, no mutant strategy $T$ can invade and prosper against $S$.
- We no longer need the assumption that each individual is either a pure hawk or pure dove. The same kind of stability obtains if all players played a mixed strategy of $\frac{7}{12}$ hawk and $\frac{5}{12}$ dove.
- Different individuals may play different strategies but averaging to $\frac{7}{12}$ hawks across the population.


## ESS Examples

A pure ES strategy.

| P1 | P2 | A | B |
| :--- | :--- | :--- | :--- |
| A | $(1,1)$ | $(2,3)$ |  |
| B | $(3,2)$ | $(4,4)$ |  |

- Strategy B is an ESS and the only one.
- B strictly dominates $A$, and hence advantaged in any population.


## ESS Examples

More than one ES strategy.

| P1 P2 | A | B |
| :--- | :--- | :--- |
| A | $(3,3)$ | $(1,2)$ |
| B | $(2,1)$ | $(4,4)$ |

- Strategy A and B are both ESS.
- In any population of almost all B's, B would be best (by $4: 1$ ).
- In a population of almost all A's, A would be best (by 3:2).
- Whichever gets established first would persist.


## ESS Examples

No pure ES strategy.

| P1 | P2 | A |
| :--- | :--- | :--- |
| B | $(1,1)$ | $(4,2)$ |
| B | $(2,4)$ | $(3,3)$ |

- The unique ESS is a mixed strategy.
- This game is ordinally equivalent to our original hawk dove game.


## Expanding our horizons

EGT wants us to resist invasion by any other strategy T. How can we be sure that we have identified all feasible strategies ?

- Since it is advantageous to play dove against a hawk and to play hawk against a dove, why not play conditional strategies ?
- Bully: In any contest, show initial fight. Continue to fight if opponent does not fight back. If opponent fights, run away.
- When bullies meet, both run away but one runs faster and the other is left holding the prize.

| P1 P2 | Hawk | Dove | Bully |
| :--- | :--- | :--- | :--- |
| Hawk | $(-25,-25)$ | $(50,0)$ | $(50,0)$ |
| Dove | $(0,50)$ | $(15,15)$ | $(0,50)$ |
| Bully | $(0,50)$ | $(50,0)$ | $(25,25)$ |

## Further expansion of horizons

What is the best way to deal with bullies?

| P1 P2 | Hawk | Dove | Bully |
| :--- | :--- | :--- | :--- |
| Hawk | $(-25,-25)$ | $(50,0)$ | $(50,0)$ |
| Dove | $(0,50)$ | $(15,15)$ | $(0,50)$ |
| Bully | $(0,50)$ | $(50,0)$ | $(25,25)$ |

- No pure strategy is an ESS.
- Bully dominates dove, so doves would eventually die out.
- The only ESS is half-hawk and half-bully.
- We can expect a lot of conflict and cowardice.


## Dealing with bullies

The solution you used as a child.
Retaliator: In any contest, initially behave as a dove. However, if you are persistently attacked, fight back with all your strength.

| P1 P2 | Hawk | Dove | Bully | Retaliator |
| :--- | :--- | :--- | :--- | :--- |
| Hawk | $(-25,-25)$ | $(50,0)$ | $(50,0)$ | $(-25,-25)$ |
| Dove | $(0,50)$ | $(15,15)$ | $(0,50)$ | $(15,15)$ |
| Bully | $(0,50)$ | $(50,0)$ | $(25,25)$ | $(0,50)$ |
| Retaliator | $(-25,-25)$ | $(15,15)$ | $(50,0)$ | $(15,15)$ |

- The pure strategy retaliator is an ESS. So is any mixture of retaliators and doves, with $<30 \%$ doves.
- A little paradoxical, as retaliators should have the worst of both worlds.
- Biologically interesting: in a population of mostly retaliators, there is not much conflict but much posturing. This is reminiscent of behaviour recorded by Konrad Lorentz.


## Signalling

ESS can provide Pareto-inferior outcomes. This can be overcome by co-operation: signals telling a player to be a hawk etc.
Bourgeois: Be a hawk on home ground, and a dove elsewhere.

| P1 P2 | Hawk | Dove | Bully | Retaliator | Bourgeoi |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Hawk | $(-25,-25)$ | $(50,0)$ | $(50,0)$ | $(-25,-25)$ | $(12.5,-1$ |
| Dove | $(0,50)$ | $(15,15)$ | $(0,50)$ | $(15,15)$ | $(7.5,32$. |
| Bully | $(0,50)$ | $(50,0)$ | $(25,25)$ | $(0,50)$ | $(25,25)$ |
| Retaliator | $(-25,-25)$ | $(15,15)$ | $(50,0)$ | $(15,15)$ | $(-5,-5)$ |
| Bourgeois | $(-12.5,12.5)$ | $(32.5,7.5)$ | $(25,25)$ | $(-5,-5)$ | $(25,25)$ |

Both pure strateges retaliator and bourgeois are ESS.

## An invitation to Game Theory

- EGT can be used to study not only emergence of aggression and responses to it, but also sexual behviour, altruism and cooperation.
- Studying repeated games leads to interesting notions like threats, promises and commitments.
- Placing limits on rationality assumptions is an important topic of research.
- We have not touched on games of imprefect information, where the notions are in general more complicated.
- We have also not spoken of co-operative game theory which studies behaviour of coalitions.
- The study of infinite games offers a rich mathematical theory with important implications for descriptive set theory.


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