

Making outcomes probabilistic :-

Consider the game

		Player 2	
		Rs. 100	Rs. 200
Player 1	Rs. 100	$\begin{pmatrix} O_1 & O_2 \\ \frac{1}{2} & \frac{1}{2} \end{pmatrix}$	O_3
	Rs. 200	O_4	$\begin{pmatrix} O_5 & O_6 \\ \frac{1}{2} & \frac{1}{2} \end{pmatrix}$

- O_1 : player 1 wins 100
- O_2 : player 2 wins 100
- O_3 : player 2 wins 100
- O_4 : player 1 wins 100
- O_5 : player 1 wins 200
- O_6 : player 2 wins 200

How do you rank the possibilities. For player 1, it is clear that $O_4 > O_3 \rightarrow$ easy to rank. We associate a probability distribution over basic outcomes for each strategy profile $s \in S \equiv S_1 \times S_2 \times \dots \times S_n$

How do I compare $\begin{pmatrix} O_1 & O_2 \\ \frac{1}{2} & \frac{1}{2} \end{pmatrix}$ with O_3 or O_4 or with $\begin{pmatrix} O_5 & O_6 \\ \frac{1}{2} & \frac{1}{2} \end{pmatrix}$. All you have to do is state a preference order over this 4 possibilities. Not that straight to do. \rightarrow one possibility is replace $\begin{pmatrix} O_1 & O_2 \\ \frac{1}{2} & \frac{1}{2} \end{pmatrix}$ with its expected value.

To demonstrate the issue, consider the Allais paradox - 1953 Maurice Allais French economist

Rank

$$A = \begin{pmatrix} 5 \text{ lakh} & 0 \\ \frac{89}{100} & \frac{11}{100} \end{pmatrix} \quad B = \begin{pmatrix} 10 \text{ lakh} & 0 \\ \frac{90}{100} & \frac{10}{100} \end{pmatrix}$$

usual answer $A > B$

Now rank

$$C = \begin{pmatrix} O_1 & O_2 & O_3 \\ 5 \text{ lakh} & 1 \text{ lakh} & 0 \\ \frac{89}{100} & \frac{10}{100} & \frac{1}{100} \end{pmatrix} \quad D = \begin{pmatrix} 1 \text{ lakh} \\ 1 \end{pmatrix}$$

usual answer $D > C$

P.T if one has preference $A > B$, then if $C > D$

one is interested in maximizing expected utility, we should have $C > D$.

$$L_1 = \begin{pmatrix} 50/100 & 0 \\ \frac{1}{2} & \frac{1}{2} \end{pmatrix} \quad L_2 = \begin{pmatrix} 25/100 \\ 1 \end{pmatrix}$$

For a risk neutral person these two are equal.

Risk averse: A person who prefers getting $E(L_1)$

for certain than playing L_1 .

Risk loving: A person who prefer L than getting $E(L)$ for certain

* With risk neutral persons we can rank a set of probabilistic outcomes, consistently.

With risk neutral agents we can reduce the previous game to

	$R_{\$100}$	$R_{\$200}$
$R_{\$100}$	\tilde{O}_1 $0, 0$	\tilde{O}_2 $0, 100$
$R_{\$200}$	\tilde{O}_3 $100, 0$	\tilde{O}_4 $0, 0$

3 Nash equilibrium

So risk neutral agents will have the preference order

$$\tilde{O}_3 > \tilde{O}_4 \sim \tilde{O}_2 \sim \tilde{O}_1 \quad \text{for player 1}$$

$$\tilde{O}_2 > \tilde{O}_4 \sim \tilde{O}_3 \sim \tilde{O}_1 \quad \text{for player 2}$$

Where $\tilde{O}_1 = (0, 0)$ etc

Von Neumann-Morgenstern utilities

In other words, given the preference order $O_5 > O_4 \sim O_1 > O_2 \sim O_3 \sim O_6$ for player 1, we can associate utilities of

$$O_1 \quad O_2 \quad O_3 \quad O_4 \quad O_5 \quad O_6$$

$$100 \quad 0 \quad 0 \quad 100 \quad 200 \quad 0$$

and represent the game in reduced form using expected utilities

Making strategies probabilistic :-

A randomization over pure strategies, is allowed.

Consider the matching pennies game

		H	T
Player 1	H	2, 0	0, 2
	T	0, 2	2, 0

$$S_1 = \{H, T\} \quad S_2 = \{H, T\}$$

$$S = S_1 \times S_2 = \{(H, H), (H, T), (T, H), (T, T)\}$$

Individual members of S were denoted by s

$$s = (s_1, s_2) \text{ where } s_1 \in S_1, s_2 \in S_2, s \in S$$

allowing probabilistic strategies,

$$S_1 \rightarrow \Sigma_1 = \left\{ \begin{matrix} H \\ p_{11} & p_{12} \\ T \end{matrix} \right\} \quad S_2 \rightarrow \Sigma_2 = \left\{ \begin{matrix} H \\ p_{21} & p_{22} \\ T \end{matrix} \right\}$$

with all possible $p_{11} + p_{12} = 1$ with all possible $p_{21} + p_{22} = 1$

$$S = S_1 \times S_2 \rightarrow \Sigma = \Sigma_1 \times \Sigma_2$$

Individual elements of Σ is denoted by σ

$$\sigma = (\sigma_1, \sigma_2) \text{ where } \sigma_1 \in \Sigma_1, \sigma_2 \in \Sigma_2$$

A useful way of seeing this is that

$$\sigma(s) = \prod_{i=1}^n \sigma_{i1}(s_{i1}) \rightarrow \text{prob. of obtaining the pure}$$

strategies profile s given that players are

choosing using probabilities $\sigma_{i1}(s_{i1})$

In matching pennies if Player 1 is using

$$\sigma_1 = \left(\frac{1}{3}, \frac{2}{3} \right) \text{ and } \sigma_2 = \left(\frac{1}{2}, \frac{1}{2} \right)$$

Outcome (H, H) will happen with prob $\frac{1}{6}$

(H, T) will happen with prob $\frac{1}{6}$

(T, H) will happen with prob $\frac{2}{6}$

(T, T) will happen with prob $\frac{2}{6}$.

$$\begin{aligned}\text{Expected payoff of player 1} &= 2 \times \frac{1}{6} + 0 \times \frac{1}{6} + 0 \times \frac{2}{6} \\ &\quad + 2 \times \frac{2}{6} \\ &= 1\end{aligned}$$

$$\begin{aligned}\text{Expected payoff of player 2} &= 0 \times \frac{1}{6} + 2 \times \frac{1}{6} + 2 \times \frac{1}{6} \\ &\quad + 0 \times \frac{2}{6} \\ &= \frac{2}{3}\end{aligned}$$


Given this will player 2 use the ^{above} mining.
Let us take player 2. Suppose he shifts to $\sigma_2 = (\frac{1}{3}, \frac{2}{3})$ then his expected payoff
 $= \frac{1}{9} \times 2 + \frac{4}{9} \times 2 = \frac{10}{9}$ It is better than $(\frac{1}{2}, \frac{1}{2})$

The idea of a Nash equilibrium carries over:
It is a strategy profile $\sigma = (\sigma_1, \sigma_2, \dots, \sigma_n)$
such that no agent gains by unilaterally
deviating from it.

Nash 1951: Every reduced game in strategic
form with Cardinal payoffs and each agent
having a finite set of pure strategies has
at least one Nash equilibrium in mixed strategies

In the game considered, suppose player 1 shifts
to $\sigma_1 = (\frac{1}{2}, \frac{1}{2})$ then his expected payoff
 $= \frac{1}{4} \times 2 + \frac{1}{4} \times 2 = 1$ Same as before.

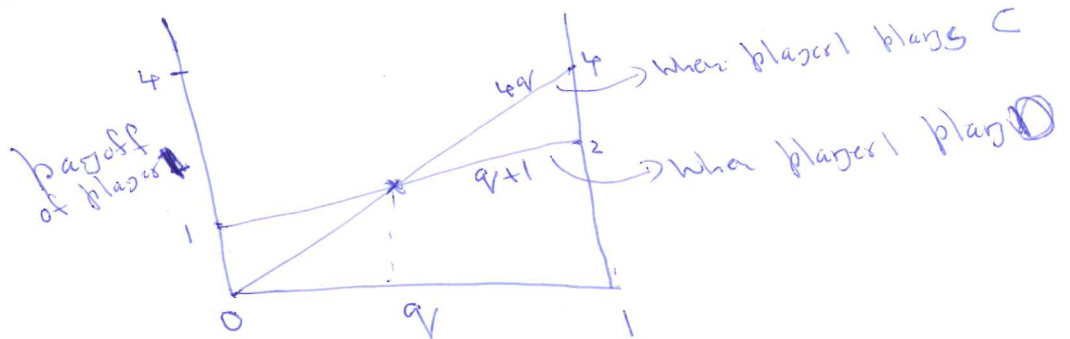
In fact $\sigma = ((\frac{1}{2}, \frac{1}{2}), (\frac{1}{2}, \frac{1}{2}))$ is a Nash equilibrium
of the above game.

Game has no  pure strategy Nash equilibria,
only one mixed Nash solution.

$\therefore \sigma^* = \left(\left(\frac{1}{3}, \frac{2}{3} \right) \left(\frac{1}{3}, \frac{2}{3} \right) \right)$ is a Nash equilibrium.

Indifference principle \rightarrow Only a necessary condition for a mixed-strategy profile to be a Nash equilibrium.

A ~~more general way~~ ~~is~~ to consider best response curves. We can represent indifference principle by



Another way is to plot the best response values of p & q

Expected payoff of Player 1 $W_1 = 4pq + 0p(1-q) + 2(1-p)q + (1-p)(1-q)$

$$\frac{\partial W_1}{\partial p} = 4q - 2q - 1 + q = 0 \Rightarrow 3q - 1 = 0$$

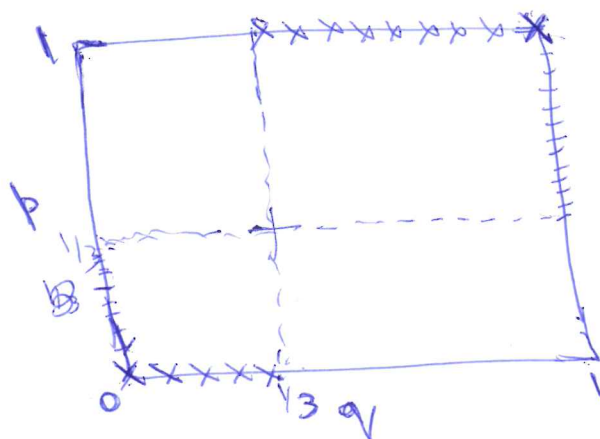
$$q^* = \frac{1}{3}$$

$$W_2 = 4pq + 2p(1-q) + 0(1-p)q + (1-p)(1-q)$$

$$\frac{\partial W_2}{\partial q} = 4p - 2p - 1 + p = 0 \Rightarrow 3p - 1 = 0$$

$$p^* = \frac{1}{3}$$

\rightarrow Note that we didn't incorporate constraints $0 \leq p \leq 1$ & $0 \leq q \leq 1$ in the maximization.



xxx \rightarrow p_{best} against q
 |||| \rightarrow q_{best} against p

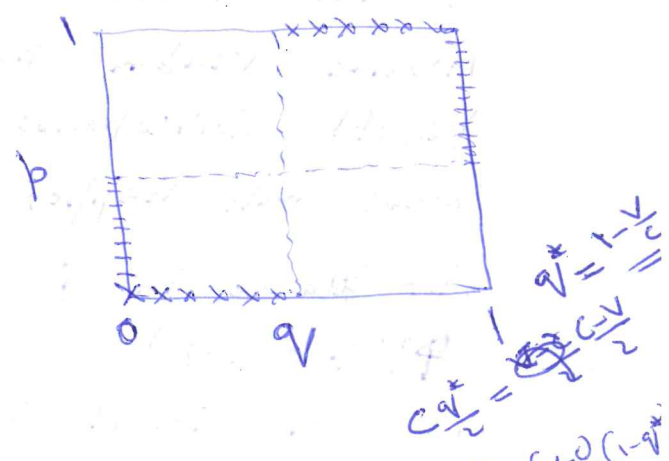
Note that I can determine the best curve by only considering my (player 1) payoff values.

However to determine the p^* , player 1 need to know the exact payoffs of player 2 \rightarrow ie, I should know his utilities from the game.

I know that he knows that

3) Matching pennies

	H	T
H	1,0	0,1
T	0,1	1,0



$$W_1 = pq + (1-p)(1-q)$$

$$W_2 = p(q-1) + (1-p)q$$

4) Hawk - dove

	Dove	Hawk
Peaceful Dove	2,2	1,4
Aggressive Hawk	4,1	0,0

$V/2$	$0, V$
$V, 0$	$\frac{(V-0)(V)}{2}, \frac{V}{2}$

$$\frac{V}{2} q^* = Vq^* + \frac{(V-0)(1-q^*)}{2}$$

$$\frac{V}{2} q^* = Vq^* + \frac{V(1-q^*)}{2}$$

$$W_1 = \frac{1}{3} + \frac{4}{3} - \frac{3}{9} = \frac{12}{9} = \frac{4}{3} = 1.33$$

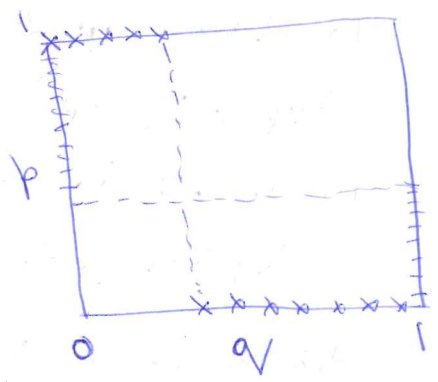
$$W_2 = \frac{1}{3} + \frac{4}{3} - \frac{3}{9} = \frac{4}{3} = 1.33$$

$$W_1 = 2pq + p(1-q) + 4(1-p)q$$

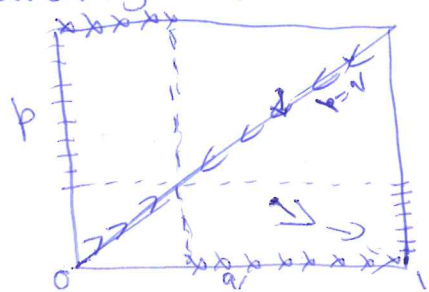
$$= p + 4q - 3pq \quad \frac{\partial W_1}{\partial p} = 1 - 3q = 0$$

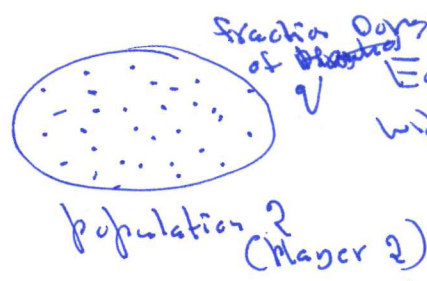
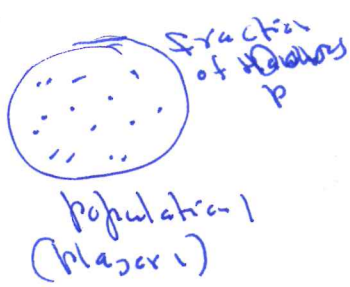
$$W_2 = 2pq + p(1-q)4 + (1-p)q$$

$$= q + 4p - 3pq \quad \frac{\partial W_2}{\partial q} = 1 - 3p = 0$$



We can view this in a dynamic sense. Assuming that agents can only make infinitesimal changes to p & q starting from an arbitrary point





Each agent endowed with some Hawk or some Dove

Agents in one population plays only with agents in the other.

Assume without loss of generality that population 1 has fraction of hawks more than population 2

Assume random pairings at each time step and payoff corresponds to no. of offsprings

What will happen if $q > p$ initially.

A Hawk in ① will have expected payoff

$$4q + 0(1-q)$$

A Dove in ① will have expected payoff

$$2q + 1(1-q)$$

$$4q > 2q + 1 - q$$

$$3q > 1$$

Hawk will have more expected payoff if $q > \frac{1}{3}$

A Hawk in ② will have expected payoff

$$4p + 0(1-p)$$

A Dove in ② will have expected payoff

$$2p + 1(1-p)$$

Hawk in ② will have more expected payoff if $p > \frac{1}{3}$

$$q > \frac{1}{3}$$

Nash equilibrium: Pros & Cons

1. A central robust idea as equilibrium is guaranteed to exist in all games
2. Great to handle analytically
3. A robust benchmark for comparing the actual outcome.

1. Too many equilibria for a game \rightarrow Selection problem.
- 2) Very high cognitive abilities required \rightarrow Common knowledge of rationality
- 3) Inferior outcome as in PD.
- 4) At variance with observations/experiments.
- 5) Mixed strategy equilibrium is hard to interpret
 - Observing action of an agent in a one-shot game can't tell whether the agent is mixing or not
 - Even a slight deviation of an agent from the Nash mixing will cause other agent to resort to a pure strategy
 - Payoff received by agents inferior to pure strategy equilibrium

	Dove	Hawk
Dove	2, 2	1, 4
Hawk	4, 1	0, 0

$$w_1 = 4/3 \text{ at mixed Nash}$$
$$w_2 = 4/3$$

Iterated game don't resolve these issues.